



**Jefferson D. Dillon**

Executive Vice President, Acquisitions  
 VanTrust Real Estate, LLC  
 Kansas City, MO

**About Jeff**

Jeff Dillon is responsible for the acquisition and disposition activities of VanTrust pursuant to a disciplined investment strategy. Typical transactions consist of all forms of commercial real estate in Columbus, Dallas, Houston, Kansas City, Phoenix and beyond, exceed \$10 million and are underwritten using a variety of metrics. Since joining VanTrust in 2011, Jeff has been involved with a variety of development and investment opportunities and has significant experience with entitlement, public incentives, contract negotiations and design/construction management.

Prior to joining VanTrust, Jeff was Vice President of Goldberg Properties, Inc., a retail development company in Denver, Colorado. Prior to that, Jeff was an attorney with Shughart, Thomson & Kilroy, PC in the real estate and general corporate practice groups. In that capacity, Jeff negotiated real estate sales, acquisitions, leases and exchanges, analyzed title defects, surveys, environmental reports and arranged permanent and construction loan financing for a variety of clients.

Jeff has a Bachelor of Arts with Honors from the University of Kansas, a Juris Doctorate from the University of Kansas School of Law and a Master's of Science with Honors in Real Estate and Construction Management from the University of Denver Burns School of Real Estate and Construction Management at the Daniels College of Business.

He is an active member of the Urban Land Institute – Kansas City District Council where he is a member of the Advisory Board. Jeff is certified in Argus DCF-Valuation software and passed the LEED Green Associate exam.

**CONTACT**

Direct  
 816.569.1437  
 Mobile  
 913.787.5113  
 Email  
 jeff.dillon@vantrustre.com

Address  
 4900 Main St, Ste 400 Kansas City, MO 64112

**EDUCATION**

University of Kansas, Lawrence, KS  
 Bachelor of Arts with Honors, History  
 University of Kansas School of Law,  
 Lawrence, KS  
 Juris Doctorate  
 University of Denver, Denver, CO  
 Masters of Science with Honors, Real Estate  
 and Construction Management

**PROFESSIONAL AFFILIATIONS**

Bar Admission, Colorado (inactive),  
 Kansas and Missouri  
 Urban Land Institute

**Acquisitions with VanTrust**

49th & Main	Kansas City, MO
HNTB	Kansas City, MO
Gateway IV	Phoenix, AZ
Commerce Center South	Austin, TX
Landing I & II	Cincinnati, OH

**Significant Development Projects with VanTrust**

Hotel Sorella Country Club Plaza	Kansas City, MO
Plaza Vista	Kansas City, MO
51 Main	Kansas City, MO
AMC Theatre Support Center	Leawood, KS
Freightquote Headquarters	Kansas City, MO
51st & Oak Redevelopment	Kansas City, MO
Meadowbrook Golf & Country Club	Prairie Village, KS