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The Offices at Frisco Station lands first tenants

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Frisco's newest office building has added its first tenants, with three companies leasing a total of about 60,000 square feet in The Offices One at Frisco Station.

Global data center giant Equinix (Nasdaq: EQIX), which recently acquired the landmark Infomart building in Dallas, has signed on for the full third floor of The Offices One, or about 37,000 square feet. Equinix was represented by Chris Herrmann and Haynes Strader of CBRE.

Dallas-based executive suites/coworking operator Executive Workspace has taken 17,000 square feet on the building's first floor. Giovanni Palavicini, president of Fronteras Commercial Real Estate, represented Executive Workspace.

Kansas City-based VanTrust Real Estate is the office developer for Frisco Station and partner in the \$1.8 billion mixed-use development with Hillwood and the Rudman Partnership. It has leased 5,000 square feet for its Dallas regional office.

"It's an added bonus for tenants to have ownership on site," Clint Madison of Cushman & Wakefield said in a prepared statement. He and C&W colleagues Chris Taylor and Johnny Johnson represented VanTrust with leasing of The Offices One at Frisco Station.

"Now that the building is open, leasing activity has been very strong," Madison said. "We're seeing requests for everything from 5,000 square feet up to more than 100,000 square feet."

About 170,000 square feet remains available in Building One. Designed by Dallas-based HKS, the seven-story, 230,000-square-foot office facility is the first to be built in Frisco Station, a 242-acre mixed-use development off the Dallas North Tollway between Warren Parkway and Lebanon Road.

The expansive project wraps around The Star, home of the Dallas Cowboys' headquarters and practice facility, a 300-room Omni hotel, retail shops, and more than 25 restaurants.

Work on a second building within The Offices at Frisco Station could begin before the end of the year, said Geoff Meyer, executive vice president of development for VanTrust.

"The remarkable leasing velocity has only reinforced the strength of Frisco Station," he said. "VanTrust is optimistic about continued office demand within the development."



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The Offices One at Frisco Station has landed three tenants.

Proximity to customers and business partners and access to a strong and diverse talent pool factored into Equinix's decision to locate in Frisco, said Stuart Thompson, senior director of real estate for the Americas.

"The brand new building, sleek design and convenient location next to endless amenities and airport access, makes Frisco Station an attractive location to support our long-term growth plans in the Texas market," he said. "Equinix is fully committed to the region, with its long-term lease at Frisco Station and purchase of the Dallas Infomart."

Also underway at Frisco Station are two hotels from NewcrestImage, operating under the Marriott brands AC Hotel (eight stories, 150 rooms) and Residence Inn (seven stories, 150 rooms); Hillwood's Station House, a 300-unit, urban-living multifamily complex; and Novare Group's SkyHouse, a 25-story, 332-unit residential tower that will be the tallest building in Frisco.

Ultimately, plans call for a total of 5.5 million square feet of office space, 650 hotel rooms, 2,400 apartments, nearly 30 acres of parks and trails, and 300,000 square feet of retail, restaurant, and entertainment space.

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